

OPERATING RATIOS EARNINGS AND EXPENSES

1961

OF SECOND DISTRICT MEMBER BANKS

March 28, 1962

To All Member Banks of the Second Federal Reserve District:

We are pleased to send you this report on the earnings and expenses and the operating ratios of our member banks for the year 1961, prepared by our Bank Examinations Department. This report is intended for use as a management tool at your bank. Should any questions arise, you may direct your inquiries to the Bank Examinations Department.

Additional copies of this report are available upon request.

ALFRED HAYES,

President.

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PART I

Revenues and Expenses of Second District Member Banks in 1961*

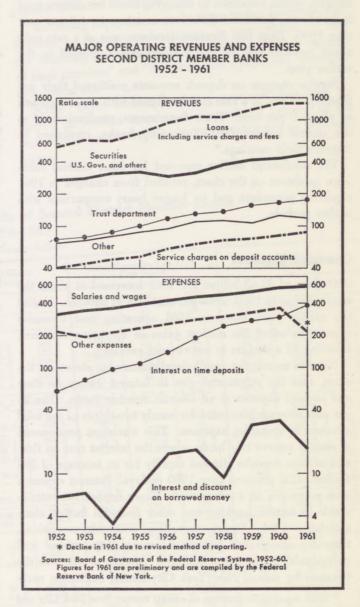
Summary

Net current operating earnings for the 475 Second District member banks fell off \$54 million in 1961 from the record level set in 1960. The 5.9 per cent decline to \$862.5 million was the third contraction in the post-war period and contrasted sharply with the 14.5 per cent gain made between 1959 and 1960. Decline, however, was limited to the central reserve city bank group, while reserve city and country banks' net earnings showed a slight increase. For the District as a whole, the continuing rise in operating expenses (interest on time and savings deposits being the major factor) outweighed the moderate gains in total operating earnings and resulted in the lower operating net. Sizeable securities profits failed to offset the net operating earnings decline and nonoperating deductions so that net income before taxes decreased by 4.4 per cent from the previous year. Lighter tax outlays on the lower taxable base, however, restored net income to the same level reported for 1960. Dividends on capital exceeded those of 1960 by 8.1 per cent, resulting in a decrease of 7.6 per cent in net income after dividends.

Operating Revenue

Total operating revenue rose to \$2,293 million, 3.0 per cent above the 1960 level. At the central reserve city banks, revenue remained relatively constant, in contrast to the 6.9 per cent improvement at banks elsewhere in the District. The 1961 results reflected major shifts from operations of the previous year: the 12.9 per cent increase in income on U. S. Government and other securities far exceeded the modest 2.1 per cent gain reported for 1960 over 1959. Such income accounted for 81 per cent of the total increase in revenues, whereas earnings on loans remained relatively constant. These improved earnings on securities reflected Federal Reserve policy of maintaining credit ease throughout a year of economic recovery, enabling banks to add to their securities holdings in the absence of heavy loan demand. Reapportionment of loanable funds to securities investments

^{*} Changes instituted in the banks' reporting form for 1961 affect precise comparability of data with the previous year. See Technical Notes on page 3 for details.



was particularly evident at the central reserve city banks where average holdings of U. S. Government securities rose by more than \$2 billion over 1960.

Income from loans at all District banks leveled off at \$1.4 billion, approximately identical with 1960's yield from

this source. Central reserve city banks registered a 2.6 per cent decline. While loan assets averaged only a slight rise over 1960, effective yields on loans originating at these banks were down, reflecting, after normally expected time lags, the reduction in the prime rate from 5 to $4\frac{1}{2}$ per cent initiated at New York City banks in August 1960. Other banks in the District, where responses to changing credit conditions tend to be slower, increased their loan earnings by 6.0 per cent over 1960. Even this increase, however, was at a rate only about one-half that of earnings expansion grossed in the earlier year.

Service charges on deposit accounts continued their uninterrupted rise at a rate closely aligned with deposit growth of about 6 per cent. Trust departments, predominantly at the central reserve New York City banks, continued to improve their earnings.*

The substantial decline reported for other current earnings, as shown on the chart, resulted from changes in 1961 reporting procedure and no longer bears comparison with earlier periods.

Operating Expenses

Outlays of \$1.43 billion for 1961 increased at about the same pace as in 1960, a 9.3 per cent rate of advance. Unlike the earlier year, however, 1961 operating cost increases more than offset the modest gains in operating revenues, resulting in a decline in net current earnings.

Notable among the year's developments, as shown on the chart, was the substantial rise in interest outlay on time and savings deposits at all District member banks. The 26 per cent increase accounted for nearly two-thirds of the total advance in operating expenses. This was most pronounced at central reserve city banks where the interest cost on time and savings deposits climbed rapidly for an increase of \$56 million, 42.6 per cent over 1960 outlays. Interest expenses were computed on a substantially larger deposit base attributable to certain banking and other financial factors characterizing 1961. Under prevailing economic conditions, time deposits proved important among corporations' and individuals' liquid assets holdings. Adding to this was the issuance by several New York City banks, beginning early

in the year, of a large volume of bearer time certificates of deposits, which were well received by nonfinancial corporations. Also making for higher total interest outlays was the widening practice by banks of computing savings deposit interest on a daily basis. Interest cost on time and savings deposits at all other banks rose by 13.5 per cent, indicating a trend that has not yet fully run its course toward higher effective rates of interest on these deposits.

Interest and discount expense on borrowed money, always a small percentage of total operating expenses, dropped to approximately half the dollar outlays made in 1960, further pointing to the general bank liquidity characterizing the 1961 reporting year.

Further detailed comparisons in operating expenses between 1961 and the year before are not feasible because of changes introduced in the 1961 reporting form. Statistics of salaries and wages, although slightly understated as indicated in the Technical Notes, continued their long-term rise. It is noteworthy, moreover, to observe from statistics published for the first time that fringe benefits are equivalent to nearly one-fifth of cash outlays for salaries and wages.

Nonrecurring Items, Taxes, Dividends, and Retained Earnings

Deductions resulting from the netting of security transactions, other profit and loss adjustments, and changes in valuation reserves, amounted to \$78.3 million, compared to \$96.4 million in 1960. The net deductions in 1961 were smaller than in the year before because of capital gains on securities that substantially offset the large transfer of earnings to valuation reserves. The 1961 circumstances differed from those of the previous economic upswing of 1959, when banks absorbed heavy securities losses in acquiring loanable funds to finance loans and shifts into other higher yielding assets.

Provisions for income taxes on the smaller net income were 10.1 per cent lower than in 1960 with the result that 1961 profits of \$459.5 million after taxes differed only slightly from the year before. Central reserve New York City banks' net after taxes showed a mild shrinkage, while reserve city and country banks reported a 7.6 per cent improvement.

Cash dividends declared totaled \$242.8 million, an 8.1 per cent increase over 1960, accounting for 52.8 per cent of net profits after taxes compared with 48.9 per cent in the earlier year. As a result, net income available for additions to total capital accounts fell 7.6 per cent below that of 1960.

^{*} Trust department earnings of central reserve New York City and other banks, as shown in this report, have been sharply affected by the reclassification of one central reserve city bank to a country bank category. Further trust department data are analyzed in detail in the Bank Examinations Department's Annual Survey of Trust Department Income and Expense, copies of which will be available about June 1, 1962.

Technical Notes

The comparability of certain 1961 statistics with those of previous years is affected somewhat by changes introduced in 1961 in the form on which banks report *Income and Dividends*, the source of the data in this annual report. Apart from changes in terminology, only the items making up "Total Current Operating Revenue" and "Total Operating Expenses" have been changed, as follows:

Banks' rental income and other credits, formerly included with "Other current operating revenue," are now netted against the new expense account, "Net occupancy expense of bank premises."

Compensation to personnel engaged in maintenance of banking quarters is now reflected in "Net occupancy expense of bank premises," rather than in "Salaries and wages officers and employees." "Pension, hospitalization, social security taxes, etc." is a new expense classification that includes so-called "fringe" benefits formerly included with "Other current operating expenses."

"Taxes other than on net income" has been discontinued; such tax expense is now charged to the appropriate related expense item, for example, taxes on bank premises.

"Recurring depreciation on banking house, furniture, and fixtures," a discontinued category, is now subdivided into the following two new categories: "Net occupancy expense of bank premises" and "Furniture and equipment—depreciation, rents, etc."

While "Other current operating expenses" has been retained, its content is substantially reduced because of the inclusion of certain expenses in other categories as indicated above.

Income, Expenses, and Dividends of Second District Member Banks 1959-1961

(In millions of dollars)

rent Operating Revenue: On United States Government securities On the securities On loans (including service charges and fees on loans) rust department earnings		Second Dis member ban		Centra	l reserve Ne City banks		Re	eserve city a country bank	nd ss
Item	1961	1960	1959	1961	1960	1959	1961	1960	1959
Number of banks	475	492	508	13	15	16	462	477	492
Current Operating Revenue: On United States Government securities. On other securities. On loans (including service charges and fees on loans). Service charges on deposit accounts. Trust department earnings. Other current operating revenue.	338.3 139.4 1,432.3 86.9 177.1 118.8	299.8 123.2 1,427.3 81.7 167.7 125.5	295.9 118.5 1,248.1 76.3 156.1 106.3	215.4 81.4 917.9 33.2 143.0 100.8	187.0 70.4 942.1 30.9 146.9 98.5	181.8 68.5 812.2 27.0 136.9 79.7	122.9 58.0 514.4 53.7 34.1 18.0	112.8 52.8 485.2 50.8 20.8 27.0	114.1 50.0 435.9 49.3 19.2 26.6
Total current operating revenue	2,292.8	2,225.2	2,001.2	1,491.7	1,475.8	1,306.1	801.1	749.4	695.1
Current Operating Expenses: Salaries and wages—officers and employees. Pension, hospitalization, social security taxes, etc Interest on time and savings deposits. Interest and discount on borrowed money. Taxes other than on net income. Recurring depreciation on banking house, furniture, and fixtures. Net occupancy expense of bank premises. Furniture and equipment—depreciation, rents, etc.	564.4 101.6 377.8 17.5 — 121.2 36.3	542.6 299.1 31.2 40.0 34.1	502.8 	360,3 73.1 187.7 16.1 — 81.2 18.7	345.4 131.6 28.5 22.0	314.9 	204.1 28.5 190.1 1.4 	197.2 167.5 2.7 18.0	187.9 153.6 3.5 16.1 17.0
Other current operating expenses	211.5	361.7	328.0	111.2	231.5	204.2	100.3	130.2	123.8
Total current operating expenses	1,430.3 862.5	1,308.7 916.5	1,200.9 800.3	848.3 643.4	775.1 700.7	699.0 607.1	582.0 219.1	533.6 215.8	501.9 193.2
Net recoveries (+) or charge-offs (-) on loans	$ \begin{array}{r} -40.1 \\ +77.6 \\ -9.6 \end{array} $	$ \begin{array}{r} -76.4 \\ +6.5 \\ +21.0 \end{array} $	- 6.4 -240.1 + 10.8	$\begin{array}{c c} - 25.6 \\ + 65.2 \\ - 7.7 \end{array}$	$ \begin{array}{r} -67.9 \\ +2.8 \\ +23.0 \end{array} $	- 0.1 -188.7 + 14.9	- 14.5 + 12.4 - 1.9	- 8.5 + 3.7 - 2.0	- 6.3 - 51.4 - 4.1
Loan losses	- 92.3 - 13.9	- 33.0 - 14.5	-59.9 + 26.2	- 74.4 - 7.5	- 12.6 - 8.1	- 41.7 + 19.7	- 17.9 - 6.4	- 20.4 - 6.4	- 18.2 + 6.5
Vet income before related taxes.	784.2 324.7	820.1 361.1	530.9 204.9	593.4 257.0	637.9 293.3	411.2 171.4	190.8 67.7	182.2 67.8	119.7 33.8
Net income	459.5	459.0	326.0	336.4	344.6	239.8	123.1	114.4	86.2
Dividends on capital Net income after dividends.	242.8 216.7	224.6 234.4	216.9 109.1	182.5 153.9	174.6 170.0	166.3 73.5	60.3 62.8	50.0 64.4	50.6 35.6

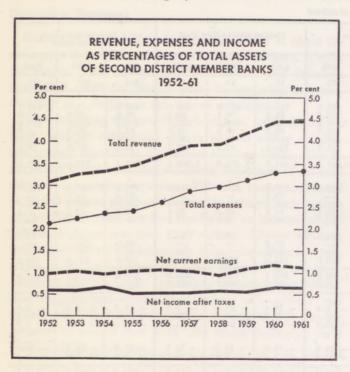
Sources: Board of Governors of the Federal Reserve System, 1959, 1960; 1961 figures are preliminary and were compiled by the Federal Reserve Bank of New York.

PART II

Operating Ratios of Second District Member Banks for the Year 1961

Summary

The 1961 ratio of total current operating revenue to assets (#5) remained stable for the Second District member banks. Operating expenses (#6), however, continued to rise, resulting in a decline in net current operating earnings on total assets (#7) and capital accounts (#1). Even though below the 1960 record, the 1961 net operating earnings were nonetheless the second highest in the postwar period. After adjustments for nonoperating items and income tax, the net income ratio (#8) was restored to approximately the 1960 level. Dividends declared as a percentage of total capital accounts (#4) continued to advance for the third consecutive year, leaving net income after dividends (#3 minus #4) slightly lower than the 1960 ratio.



Sources and Disposition of Revenues

The portion of 1961 total operating revenues derived from interest on U.S. Governments and other securities (#9 and #10) was slightly below 1960 for the District. The larger

New York City banks, Groups VII and VIII, on the other hand, actually increased their revenue from this source. This followed from their increased holdings of securities relative to other assets (#30 and #31).

For the District as a whole, revenue from loan earnings (#11) increased over 1960. The modest decline in average yields (#28) was more than offset by the rise in loans as a percentage of total assets (#32), with the exception of the two largest New York City groups where results were again at variance with the other bank groups.

Districtwide earnings from service charges on deposit accounts (#12) checked a two-year decline and evened off at the 1960 level. Trust department income continued to rise but is still a minor part of total operating revenues for District banks as a whole.

Total operating expenses (#19) absorbed a greater portion of total revenues in 1961 than in the year before, although falling short of the previous postwar high in 1958. (It merits a reminder here that the ratio of expenses to total earnings may be as much affected by higher or lower earnings levels as by changes in expense dollar outlays.) The aggregated expense ratio of the two largest New York City groups showed the sharpest increase for the District, but still displayed the lowest cost ratios by a wide margin when contrasted with groups elsewhere in the District.

Salaries and wages at the Second District banks, while continuing to increase in dollar outlays, again accounted for a smaller portion of total earnings (#16) than in 1960, with the exception of the largest New York City banks. Interest on time and savings deposits (#17) edged higher, although, here again, the change was more extreme at the New York City banks. This is explained by increases at these banks in both the ratios of time to total deposits (#38) and interest paid on time deposits (#39). The ratio of other current expenses (#18) for all District banks indicated a moderate advance.

Despite lower net operating earnings (#20), the ratio of net profits (#24) remained approximately even with that of the previous year. Capital gains on securities transactions restricted charge-offs and losses (included with #21) to a minor deduction from operating revenues. The decline in net profits was greater at banks in New York City than at

others. By the same token, the tax assessment (#23) on the former's income declined markedly, whereas the latter's increased slightly.

Rates of Return on Securities and Loans

The yield on U.S. Government securities (#25) declined, while the return on other securities (#26) ran ahead of 1960's by a small margin. At the same time, the 1961 net profits and recoveries or losses on securities transactions (#27) reflected the gains netted by banks' selective sell-offs of securities at higher capital values. This result was in contrast to the net losses reported in seven of the past ten years, the sharpest in 1959, when banks were under pressure to liquidate investments for funds to accommodate reviving loan demand.

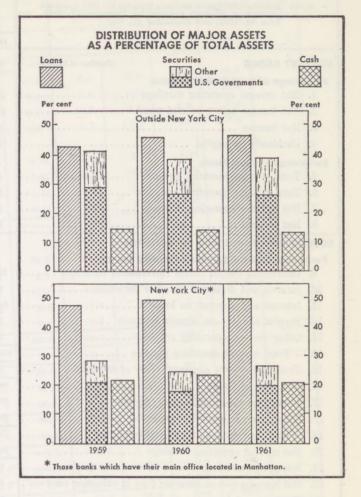
The average rate of return on loans, including service charges and other fees (#28), receded slightly from that prevailing in 1960, but results varied among different groups: rates increased at two groups (II and IV); showed fairly sharp declines in effective yields at New York City banks; while those for the smaller banks adhered more closely to the rates of return prevailing in 1960.

Distribution of Assets

For the first time in the postwar period, holdings of U.S. Government securities as a portion of total assets (#30) came close to reversing their lengthy downward course and virtually remained at 1960 levels. "Other" securities (#31), less volatile than U.S. Governments in their relation to assets, also remained about on a par with the ratios prevailing since 1958. Loans (#32) rose by one percentage point above 1960, a netting of minor increases at most groups, a leveling off at another, and a decline at the New York City banks with deposits over \$1 billion. Cash assets (#33) were again pared, declining to another new low.

Capital and Deposit Ratios

No change occurred in District member banks' 1961 ratios of capital accounts to total assets (#35) or in relation to total deposits (#37). The "risk-asset" ratio (#36), on



the other hand, continued in its uninterrupted decline, indicating the lag in capital additions relative to loan expansion.

As referred to earlier, the proportion of time to total deposits (#38) increased over 1960, when the Districtwide ratio, for the first time in nearly twenty years again reached the 50 per cent mark. The swing toward time deposits was sharpest at the New York City banks. Average interest payments on time deposits (#39) continued to increase, although the advance may well accelerate in 1962, which would reflect the effects of the 1961 year-end increase in the Federal Reserve ceiling rate on these deposits.

1961 Average Operating Ratios of All Member Banks in the Second District

(All ratios in this table and in the tables on the following pages are expressed in percentages and are arithmetical averages of the ratios of individual banks in each group, rather than ratios based on aggregate dollar figures.)

			All		BANK	SINN	EW YO	RK CITY*		
Note:	Balance-sheet figures used as a basis for the 1961 ratios are averages of amounts reported for December 31, 1960, June 30, 1961, and September 27, 1961.	Se Dis	cond strict anks	Dep	UP VI posits r \$100 llion	Depos	UP VII sits \$100 ion to billion	Dep	JP VIII posits er \$1 llion	YOU
STRUME THE STRUMENT OF THE STR		1961	1960	1961	1960	1961	1960	1961	1960	BAN
UMMARY	Y RATIOS Number of banks	472	489	5	5	7	7	7	8	10000
Percento	age of Total Capital Accounts									
	et current operating earnings	13.5	14.1	15.5	15.1	21.5	22.9	18.1	20.7	10 46
2. Ne	et income before related taxes	11.8	11.6	11.2	12.9	19.1	21.0	17.0	19.3	17 90
3. Ne	et income	8.1	8.1	7.5	8.5	9.7	10.8	9.7	10.4	
4. Di	vidends on capital	3.2	3.1	2.3	1.4	4.8	4.8	5.1	4.9	1 -1
Percento	age of Total Assets		insur	170 25	1111111	100		-	wer le	- 28
	otal current operating revenue	4.46	4.46	4.60	4.60	4.72	4.76	3.73	3.90	
6. To	tal current operating expenses	3.35	3.29	3.34	3.34	2.79	2.67	2.09		
	et current operating earnings		1.17	1.26	1.26	1.93	2.09	1.64		
	et income	0.67	0.68	0.62						-
	AND DISPOSITION OF EARNINGS								- 0.00	
	age of Total Current Operating Revenue								James	rad .
	terest on United States Government securities	18.8	19.0	14.4	15.1	12.1	10.9	14.7	12.9	
	terest and dividends on other securities	7.9	8.0	6.1	7.0	4.0	3.7	5.3	4.4	-
	erest and discount on loans ¹	62.7	61.8	65.6	62.6	59.5	61.4	61.8	65.1	nili
	rvice charges on deposit accounts	7.0	7.0	5.9	6.3	3.2	3.2	2.0	2.0	
	her current operating revenue	3.6	4.2	8.0	9.0	21.2	20.8	16.2	15.6	1
	Fotal current operating revenue	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100
	ust department earnings ² (part of item 13)	3.2	3.0	11.4	12.0	19.2	18.2	9.7	9.0	100
	laries and wages	25.9	26.1	28.7	29.3	28.3	28.8	24.6	23.9	
	erest on time and savings deposits	27.8	26.9	22.1	19.6	7.9	5.1	12.2	8.2	
	her current operating expenses	21.5	21.0	21.6	23.4	22.8	22.0	19.5	19.4	
	Total current operating expenses	75.2	74.0	72.4	72.3	59.0	55.9	56.3	51.5	
	t current operating earnings	24.8	26.0	27.6	27.7	41.0	44.1	43.7	48.5	
	t profits and recoveries (+) or losses (-) ³	- 0.8	$\frac{20.0}{-2.5}$	- 2.7	- 3.4	- 0.8	+ 0.6	+ 2.6	- 2.3	
	t increase (-) or decrease (+) in valuation reserves ⁴ .	- 2.3	- 2.0	- 4.7	- 0.4	- 3.8	- 3.6	- 5.2	- 0.6	
	xes on net income	6.7	6.3	6.6	8.2	17.8	20.1	17.7	21.0	
		15.0	15.2	13.6	15.7	18.6	21.0	23.4	24.6	
	Net profits	10.0	10.2	10.0	10.1	10.0		20.4	24.0	
	RETURN ON SECURITIES AND LOANS	150		1000	10-21	(Day	- 3/1/8	0.000	Inon,	
	Securities	3.09	2 12	0 11	2 01	2 01	3.03	2.84	0.00	
	erest on United States Government securities	2.89	3.13 2.86	3.11	3.01	3.01	1 10000		3.28	
				3.83	3.56	43/16/5/38		3.13	3.06	
	t profits & recoveries(+) or losses(-) on total securities	+ 0.14	- 0.05	+ 0.26	a	+ 0.29	+ 0.60	+ 0.65	+ 0.18	
20 Inte	erest and discount on loans ¹	6.06	0.00		F 00	F 00	E F0	4.00		
			6.08	5.71	5.99			4.98	5.12	
	t losses (-) or recoveries (+) on loans ^o	- 0.15	- 0.15	- 0.45	- 0.30	- 0.17	- 0.18	- 0.12	- 0.32	
	ON OF ASSETS		100	1	-		9	150		
	ge of Total Assets ited States Government securities	00.0	00.0	00	00.0	10.4	10.0	***	4	
	tred States Government securities	26.2	26.3	22.1	23.0	18.4	16.8	19.2	15.8	
		12.0	12.1	7.6	9.2	5.9	6.0	6.3	5.6	
	uns	46.5	45.5	53.3	48.0	50.6	50.5	46.3	49.5	
	h assets	13.6	14.5	15.2	18.0	22.5	24.4	23.3	25.5	
54. Kea	ll estate assets	1.4	1.3	1.1	1.2	0.6	0.6	0.9	0.8	
APITAL A	ND DEPOSIT RATIOS							1		
35. Cap	oital accounts to total assets	8.6	8.6	8.3	8.4	9.2	9.4	9.2	9.3	
	oital accounts to total assets, less United States								0.0	
	overnment securities and cash assets	14.8	15.1	13.5	15.0	15.6	16.0	15.9	15.6	
37. Cap	oital accounts to total deposits	9.6	9.6	9.2	9.4	10.7	10.8	11.1	11.1	
	ne to total deposits	50.8	50.0	89.5	36.9	22.3	18.0	18.8	13.9	
39. Inte	erest on time deposits	2.67	2.60	2.80	2.67	2.12	1.96	2.85	2.63	
VERAGE	BANK IN GROUP—In thousands of dollars									
				100 000				a description of		
	al deposits	101,703	93,295	47,350	42,681	290,931	267,062	4,330,916	3,609,817	

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http://fraser.stlotisee.eage 12 for this note and other note references in this table.
Federal Reserve Bank of St. Louis

1961 Average Operating Ratios of Second District Member Banks in Group I — Deposits under \$2 Million

Note: Balance-sheet figures used as a basis	for the 1961 ratios are	Group a	average	Loans	A B C D 7 10 9 5 8.5 10.5 11.1 14.5 8.4 9.4 9.7 12.0 6.6 7.7 7.4 9.2 1.7 1.3 1.8 3.1 3.88 4.32 4.62 5.42 2.86 3.30 3.42 3.76 1.02 1.02 1.20 1.66				
averages of amounts reported for June 30, 1961, and September 27	, 1961.	1961	1960	0-34.9 A			55 and up D	YOU	
SUMMARY RATIOS	Number of banks	31	38	7	10	9	5	The same	
Percentage of Total Capital Accounts					peners.	I feel to 3 to			
1. Net current operating earnings		10.9	11.3	8.5	10.5	11.1	14.5	W	
2. Net income before related taxes		9.7	9.0	8.4	9.4	9.7	12.0	02 E	
3. Net income		7.6	6.7	6.6	7.7	7.4	9.2	Mr. A.	
4. Dividends on capital		1.8	2.0	1.7	1.3	1.8	3.1	a a	
Percentage of Total Assets									
5. Total current operating revenue		4.48	4.48	3,88	4.32	4.62	5.42	7 7	
6. Total current operating expenses		3.31	3.25	2.86	3.30	3.42	3.76		
7. Net current operating earnings		1.17	1.23	1.02	1.02	1.20	1.66	W 3"	
8. Net income		0.83	0.71				1.06		
					- 0,10	0.00			
OURCES AND DISPOSITION OF EARNING				129	CENTRAL TE	HEMMA	The same of		
Percentage of Total Current Operating		00.1	0.5				101 39 11	ensore	
 Interest on United States Govern Interest and dividends on other s 		22.1	23.2	33.7	24.0	18.2	9.2	1	
		7.3	8.7	10.6	9.4	3.7	5.1		
11. Interest and discount on loans ¹ .		62.4	59.7	46.5	58.9	71.0	76.3	- 73	
12. Service charges on deposit acco		6.4	6.3	6.9	6.4	5.5	7.1		
13. Other current operating revenue		1.8	2.1	2.3	1.3	1.6	2.3		
14. Total current operating revenu		100.0	100.0	100.0	100.0	100.0	100.0	100	
15. Trust department earnings2 (part		b	b	b	b	b	b		
16. Salaries and wages		28.6	28.2	31.4	27.3	29.2	26.3		
17. Interest on time and savings dep		25.8	24.7	25.2	30.8	23.7	20.1	d . , b	
18. Other current operating expense		19.9	20.0	17.4	18.4	21.9	23.1		
19. Total current operating expen	ses	74.3	72.9	74.0	76.5	74.8	69.5	- W	
20. Net current operating earnings .		25.7	27.1	26.0	23.5	25.2	30.5	W III	
21. Net profits and recoveries (+) o	r losses (-) ⁸	- 2.5	- 5.9	- 0.2	- 1.9	- 2.5	- 7.3	W12	
22. Net increase (-) or decrease (+)) in valuation reserves.	- 0.1	+ 0.3	- 0.1	- 0.3	- 0.6	+ 1.5	N S	
23. Taxes on net income		4.9	5.6	6.5	3.1	5.2	5.8	17 25	
24. Net profits	,	18.2	15.9	19.2	18.2	16.9	18.9		
TATES OF RETURN ON SECURITIES AND	LOANS			- BHADE	COLL SUN		10000000	0 221	
Return on Securities			-				ner		
25. Interest on United States Govern	nment securities	3.34	3.33	3.38	3.39	3.34	3.17	al B	
26. Interest and dividends on other s		2.95	3.06	2.78	3.62	2.46	2.73	m -05	
27. Net profits & recoveries (+) or loss		+ 0.03	- 0.21	+ 0.04	+ 0.05	a.40	+ 0.06	W W	
Return on Loans	cs(-)on total securities	7 0.03	- 0.21	7 0.01	7 0.00	a	7 0.00	-	
28. Interest and discount on loans ¹ .		6.42	0.40	6 99	0.00	0.00	0.00	ol 28	
29. Net losses (-) or recoveries (+	The second secon	- 0.24	6.46	6.32	6.06	6.60	6.96	24 100	
	,	- 0.24	- 0.36	- 0.10	- 0.23	- 0.15	- 0.63		
DISTRIBUTION OF ASSETS						-071-3	40 100	UEINI	
Percentage of Total Assets				-		- storal,	THE PART OF	SHOOM	
30. United States Government secur		28.7	30.2	39.7	30.5	25.1	16.1	400	
31. Other securities	Charles or other designation of the designation of the second	10.7	11.4	14.9	11.2	7.5	9.4	10 -N	
32. Loans	Annual Property of the Control of th	43.8	41.9	28.2	41.9	49.3	59.6	M SI	
33. Cash assets		15.8	15.5	16.6	15.5	17.0	13.3	0 0	
34. Real estate assets		0.9	0.9	0.2	0.8	1.0	1.4	OF N	
CAPITAL AND DEPOSIT RATIOS						billial til	oun mu	14111	
35. Capital accounts to total assets .		11.0	11.0	12.1	10.1	10.6	11.6	D 33	
36. Capital accounts to total assets.	less United States		man I s	feet Visit	alena le	20,0		0 8	
Government securities and cash	assets	20.6	21.4	29.2	18.7	18.3	16.4		
37. Capital accounts to total deposits		12.5	12.7	13.9	11.5	12.1	13.3	11.3	
38. Time to total deposits		47.6	47.4	40.3	54.8	45.8	46.4		
39. Interest on time deposits		2.69	2.45	2.80	2.71	2.61	2.69		
40. Total deposits		1,506	1,479	1,685	1,377	1,581	1,381		

1961 Average Operating Ratios of Second District Member Danks in Group II — Deposits of \$2 Million to \$5 Million

Note: Balance-sheet figures used as a basis for the 1961 ratios are averages of amounts reported for December 31, 1960,	Group a	average	Loan	s to total as	sets, per cent	-1961	
averages of amounts reported for December 31, 1960, June 30, 1961, and September 27, 1961.	1961	1960	0-34.9 A	35-44.9 B	45-54.9 C	55 and up D	YOU. BAN
SUMMARY RATIOS Number of banks	105	110	15	34	37	19	
Percentage of Total Capital Accounts							
Net current operating earnings Net income before related taxes	10.8	11.8	9.6	10.5	10.7	12.3	
	9.5	9.9	10.0	9.5	9.0	9.9	
3. Net income	6.8	7.8	7.6	7.0	6.3	6.4	
4. Dividends on capital	2.6	2.7	2.5	2.6	2.7	2.4	
Percentage of Total Assets							
5. Total current operating revenue	4.40	4.41	3.79	4.26	4.56	4.86	
6. Total current operating expenses	3.37	3.29	2.95	3.24	3.53	3.67	
7. Net current operating earnings	1.03	1.12	0.84	1.02	1.03	1.19	
8. Net income	0.64	0.70	0.67	0.68	0.61	0.61	
OURCES AND DISPOSITION OF EARNINGS					12511	Ti Conta	
Percentage of Total Current Operating Revenue							
9. Interest on United States Government securities	20.6	21.5	36.5	22.8	17.0	11.4	
10. Interest and dividends on other securities	7.5	7.2	10.9	9.3	6.4	3.6	
11. Interest and discount on loans ¹	63.4	62.8	43.5	59.1	68.2	77.7	
12. Service charges on deposit accounts	6.5	6.3	7.5	6.6	6.3	5.9	
13. Other current operating revenue	2.0	2.2	1.6	2.2	2.1	1.4	
14. Total current operating revenue	100.0	100.0	100.0	100.0	100.0	100.0	100
15. Trust department earnings ² (part of item 13)	0.2	1.5	b	0.3	0.2	b	
16. Salaries and wages	26.1	26.2	25.6	27.4	26.1	24.4	
17. Interest on time and savings deposits	29.6	28.5	32.7	27.9	29.6	29.9	
18. Other current operating expenses	21.1	20.3	19.6	20.7	21.8	21.6	
19. Total current operating expenses	76.8	75.0	77.9	76.0	77.5	75.9	
20. Net current operating earnings	23.2	25.0	22.1	24.0	22.5	24.1	
21. Net profits and recoveries (+) or losses (-) ³							
	- 1.6	- 2.6	+ 1.8	- 1.3	- 2.3	- 3.4	
22. Net increase (-) or decrease (+) in valuation reserves.	- 1.2	- 1.2	- 0.8	- 1.4	- 1.4	- 1.1	
23. Taxes on net income	5.8	5.5	5.7	5.5	5.5	7.0	
24. Net profits	14.6	15.7	17.4	15.8	13.3	12.6	
ATES OF RETURN ON SECURITIES AND LOANS			21131	ipen tittl	12 -	THEFT	
Return on Securities							
25. Interest on United States Government securities	3.14	3.81	3.21	3.14	3.19	2.99	
26. Interest and dividends on other securities	3.02	2.94	3.04	2.96	2.93	3.30	
27. Net profits & recoveries (+) or losses (-) on total securities ⁵	+ 0.07	- 0.08	+ 0.16	+ 0.09	+ 0.03	+ 0.05	
Return on Loans			10			-	
28. Interest and discount on loans ¹	6.19	6.13	6.00	6.18	6.25	6.25	
29. Net losses (-) or recoveries (+) on loans ⁶	- 0.18	- 0.15	- 0.14	- 0.14	- 0.18	- 0.26	
ISTRIBUTION OF ASSETS							
Percentage of Total Assets							
30. United States Government securities	27.8	28.0	42.4	30.7	24.1	18.4	
31. Other securities				13.4	10.1	6.1	
32. Loans	11.0	10.8	14.4				
33. Cash assets	45.6	45.6	27.8	40.7	49.6	60.6	
	13.9	14.1	14.2	14.0	14.3	12.9	
34. Real estate assets	1.5	1.4	1.1	1.0	1.8	1.9	
APITAL AND DEPOSIT RATIOS							
35. Capital accounts to total assets	9.8	9.8	9.1	9.9	10.1	9.8	
36. Capital accounts to total assets, less United States Government securities and cash assets		45.5	01.0	10.1	40.7	41.5	
	17.7	17.8	24.3	18.1	16.5	14.3	
37. Capital accounts to total deposits	11.0	11.0	10.1	11.1	11.4	11.0	
38. Time to total deposits	53.0	52.5	50.6	49.7	54.4	58.2	
39. Interest on time deposits	2.69	2.60	2.70	2.60	2.75	2.75	
VERAGE BANK IN GROUP—In thousands of dollars		1	The state of			11 - 11	
40. Total deposits	3,446	3,443	3,523	3,380	3,380	3,633	
41. Capital accounts	379	371	356	375	385	400	

1961 Average Operating Ratios of Second District Member Banks in Group III — Deposits of \$5 Million to \$20 Million

Note: Balance-sheet figures used as a basis for the 1961 ratios are averages of amounts reported for December 31, 1960, June 30, 1961, and September 27, 1961.	Group a	verage	Loans	to total asse	ets, per cent	-1961	
June 30, 1961, and September 27, 1961.	1961	1960	0-34.9 A	35–44.9 B	45-54.9 C	55 and up D	YOUR
SUMMARY RATIOS Number of banks	. 198	201	26	66	75	31	
Percentage of Total Capital Accounts				Time 2			
1. Net current operating earnings	. 12.7	13.4	12.4	12.2	13.4	12.4	
2. Net income before related taxes	11.2	10.8	12.0	10.9	11.6	10.3	
3. Net income	7.9	8.0	9.7	8.0	7.8	6.7	
4. Dividends on capital		2.9	3.2	3.0	2.9	3.1	
Percentage of Total Assets							
5. Total current operating revenue	4.40	4.40	3.89	4.18	4.60	4.81	
6. Total current operating expenses		3.33	2.95	3.22	3.53	3,71	
7. Net current operating earnings		1.07	0.94	0.96	1.07	1.10	100
8. Net income		0.64	0.72	0.63	0.63	0.57	Dr. I
	0.00		0.10	0.00	0.00	0.01	
SOURCES AND DISPOSITION OF EARNINGS			100	ANEXS N	HOHELE	COM COM	
Percentage of Total Current Operating Revenue			13.04	1000			
9. Interest on United States Government securities		19.8	31.1	22.1	16.3	11.8	
10. Interest and dividends on other securities		8.7	13.2	9.5	6.9	5.3	
11. Interest and discount on loans ¹	1	60.4	43.5	57.5	66.4	74.7	Un 25
12. Service charges on deposit accounts		7.6	8.7	8.0	7.4	6.1	-
13. Other current operating revenue		3.5	3.5	2.9	8.0	2.1	
14. Total current operating revenue		100.0	100.0	100.0	100.0	100.0	100.
15. Trust department earnings ² (part of item 13)	0.7	1.7	0.6	0.8	1.0	0.1	
16. Salaries and wages	25.3	25.4	25.8	25.2	25.4	24.9	
17. Interest on time and savings deposits	29.9	29.5	30.1	30.8	29.3	29.4	u N
18. Other current operating expenses	21.6	21.0	19.8	21.0	22.2	23.0	K 117
19. Total current operating expenses	76.8	75.9	75.7	77.0	76.9	77.3	
20. Net current operating earnings	. 28.2	24.1	24.3	23.0	23.1	22.7	
21. Net profits and recoveries (+) or losses (-)3	- 0.5	- 2.5	+ 0.4	+ 0.2	- 1.4	- 0.4	7
22. Net increase (-) or decrease (+) in valuation reserves	- 2.3	- 2.0	- 1.5	- 2.7	- 1.7	- 3.7	10 33
23. Taxes on net income	6.0	5.1	4.7	5.4	6.5	6.7	111 111
24. Net profits	14.4	14.5	18.5	15.1	13.5	11.9	
RATES OF RETURN ON SECURITIES AND LOANS				and the sales			
Return on Securities						100	
25. Interest on United States Government securities	. 3.07	3.09	3.13	3.05	3.04	3.12	
26. Interest and dividends on other securities	2.80	2.82	2.92	2.77	2.76	2.84	
27. Net profits & recoveries (+) or losses (-) on total securities		- 0.07	+ 0.11	+ 0.12	+ 0.14	+ 0.24	
Return on Loans	7 0.10	0.01	7 0.11	7 0.12	7 0.14	T 0.24	
28. Interest and discount on loans ¹	6.02	6.05	5.78	5.90	6.16	6.13	
29. Net losses (-) or recoveries (+) on loans ⁶	0.02	- 0.13	- 0.05	- 0.07	- 0.20		000
	- 0.12	- 0.10	- 0.03	- 0.07	- 0.20	- 0.11	
DISTRIBUTION OF ASSETS					1000	N 10 HO	
Percentage of Total Assets							1
30. United States Government securities		27.3	38.6	30.2	24.5	18.2	
31. Other securities	12.0	13.1	18.0	14.2	11.4	9.0	
32. Loans	20,2	44.1	29.3	40.7	49.6	58.5	
33. Cash assets	12.0	13.9	12.9	13.2	12.8	12.7	
34. Real estate assets	1.4	1.4	0.9	1.4	1.5	1.4	
CAPITAL AND DEPOSIT RATIOS			1		CITIZE TH		24300
35. Capital accounts to total assets	8.2	8.2	7.9	8.0	8.2	8.8	
36. Capital accounts to total assets, less United States Government securities and cash assets		14.5	19.1	14.3	13.2	12.7	0.00
37. Capital accounts to total deposits		9.1	8.8	8.9	9.1	9.8	
38. Time to total deposits	1	53.7	51.4	53.3	54.2	57.3	
39. Interest on time deposits		2.61	2.43	2.63	2.72	2.71	11 -
AVERAGE BANK IN GROUP—In thousands of dollars							
40. Total deposits	. 11,125	10,758	10,783	11,692	11,098	10,295	14
41. Capital accounts		959	949	1,041	1,010	1,107	

1961 Average Operating Ratios of Second District Member Banks in Group IV — Deposits of \$20 Million to \$50 Million

Note	: Balance-sheet figures used as a basis averages of amounts reported fo	s for the 1961 ratios are r December 31, 1960.	Group	average	Loans	to total ass	ets, per cent	-1961	- 17
	averages of amounts reported for December 31, 1960, June 30, 1961, and September 27, 1961.		1961	1960	0-34.9 A	35–44.9 B	45–54.9 C	55 and up D	YOU
UMMAR	RY RATIOS	Number of banks	60	64	6	10	31	13	TO SECON
Percent	tage of Total Capital Accounts		-				Bullian S	matter str	171170
1. N	Net current operating earnings		15.5	16.0	12.8	17.4	15.0	16.4	14 .1
2. N	Net income before related taxes		13.7	13.3	11.6	15.5	12.7	15.5	18 3
3. N	let income		8.9	9.5	8.6	10.8	8.7	8.3	12 7
4. D	Dividends on capital		3.8	3.5	2.5	4.2	3.8	3.9	13.0
Percent	tage of Total Assets						plants I	mit to an	
-	otal current operating revenue		4.52	4.48	3.67	4.42	4.50	5.06	TI
6. T	otal current operating expenses		3.35	3.31	2.62	3.18	3.34	3.86	TI
	Net current operating earnings		1.17	1.17	1.05	1.24	1.16	1.20	1
	let income		0.67	0.70	0.70	0.77	0.67	0.58	
-	AND DISPOSITION OF EARNIN				-				
	tage of Total Current Operating					Market Mark			
	nterest on United States Govern		16.3	15.9	26.9	18.9	15.2	12.0	
	nterest and dividends on other				1000000				1 0
	nterest and discount on loans ¹ .		8.9	9.1	15.1	13.0	8.5	3.9	1111
	ervice charges on deposit acco		63.1	62.5	44.8	54.7	65.3	72.8	
			7.8	7.9	11.0	8.6	7.2	6.9	
	ther current operating revenue		3.9	4.6	2.2	4.8	3.8	4.4	
14.	Total current operating revenu		100.0	100.0	100.0	100.0	100.0	100.0	100.
	rust department earnings2 (par		2.0	2.4	0.7	2.7	2.2	1.7	
	alaries and wages	and the same of th	25.0	25.8	26.4	22.9	24.6	26.8	101
17. Ir	nterest on time and savings dep	osits	28.1	27.0	26.4	28.3	29.1	26.4	1
18. O	ther current operating expense	s	21.0	21.1	18.7	20.9	20.6	23.1	
19.	Total current operating expen		74.1	73.9	71.5	72.1	74.3	76.3	The state of
20. N	et current operating earnings .		25.9	26.1	28.5	27.9	25.7	23.7	11 110
21. N	let profits and recoveries (+) o	r losses (-) ³	- 0.7	- 1.5	- 2.5	+ 0.3	- 0.7	- 0.5	
22. N	let increase (-) or decrease (+)	in valuation reserves4.	- 2.6	- 2.7	- 0.3	- 3.6	- 3.4	- 1.4	15 .2.
23. T	axes on net income		7.6	6.1	6.2	7.3	6.8	10.3	21. 12
24.	Net profits		15.0	15.8	19.5	17.3	14.8	11.5	
ATES O	F RETURN ON SECURITIES AND	LOANS			antam.	EMA IME	BUTTER BU	and the same	o m
Return	on Securities							different o	
25. In	nterest on United States Govern	nment securities	8.03	2.95	2.93	3.12	3.07	2.88	10 23
26. In	nterest and dividends on other s	ecurities	2.82	2.75	2.71	3.07	2.82	2.64	01 8
27. N	et profits & recoveries (+) or loss	es(-)on total securities	+ 0.13	- 0.08	- 0.04	+ 0.35	+ 0.04	+ 0.28	11 .23
eturn	on Loans							eneral e	
28. In	nterest and discount on loans1.		6.01	6.00	5.70	5.91	5.93	6.43	OF THE
29. N	et losses (-) or recoveries (+)	on loans	- 0.11	- 0.08	- 0.12	- 0.06	- 0.09	- 0.20	V. E.
STRIRII	TION OF ASSETS	71.					- 171012	1 10 110	The state of
	age of Total Assets						arrend 1	POT to be	
30. U	nited States Government secur	ities	23.8	23.6	33.4	26.6	22.3	20.8	
31. O	ther securities		14.0	14.3	20.7	18.7	13.9	7.5	
32. Lo	oans		47.7	46.8	28.8	40.9	49.5	57.2	
	ash assets				16.0	11.9	12.5	12.3	
	eal estate assets		12.7	13.5	1.0	1.4	1.4		
	AND DEPOSIT RATIOS		1.4	1.5	1.0	1.4	1.4	1.7	
-	apital accounts to total assets.		-		0.0	7.4			
36. Ca	apital accounts to total assets.	less United States	7.7	7.6	8.3	7.4	7.8	7.5	
	Government securities and cash	assets	12.3	12.1	16.3	12.1	12.0	11.2	
37. Ca	apital accounts to total deposits		8.6	8.4	9.1	8.1	8.7	8.4	
	ime to total deposits		51.3	49.9	44.2	49.4	52.2	53.8	
39. In	terest on time deposits		2.71	2.64	2.31	2.76	2.75	2.76	
/ERAGE	BANK IN GROUP—In thousand	s of dollars							
	otal deposits	La Contraction de la Contracti	32,800	31,661	27,225	36,513	31,701	35,140	
	apital accounts	COLUMN BURGET BY A COUNTY	2,821	2,622	2,477	2,958	2,758	2,952	
	apressi accountité essessions aussi s		4,041	4,044	2,711	2,000	2,100	2,004	

¹ See page 12 for this note and other note references in this table.
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1961 Average Operating Ratios of Second District Member Banks in Group V — Deposits of \$50 Million or over

N	ote: Balance-sheet figures used as a basis for the 1961 ratios are	Group a	verage	Loans	to total asse	ets, per cent	-1961	
	averages of amounts reported for December 31, 1960, June 30, 1961, and September 27, 1961.	1961	1960	0-34.9 A	35–44.9 B	45–54.9 C	55 and up D	YOUR
UMM	ARY RATIOS Number of banks	59	56	0	18	22	19	
	entage of Total Capital Accounts							
	Net current operating earnings	18.4	19.2		16.7	17.9	20.6	
2.	Net income before related taxes	15.5	15.2		14.7	15.4	16.5	
3.	Net income	9.9	9.1		10.3	9.9	9.6	
4.	Dividends on capital	5.0	4.7		4.3	5.4	5.8	
	entage of Total Assets	on other co	balmisa		TENG			
5.	Total current operating revenue	4.76	4.73		4.30	4.71	5.24	
6.	Total current operating expenses	3.48	3.39		3.20	3.46	3.74	
	Net current operating earnings	1.28	1.84		1.10	1.25	1.50	
8.	Net income	0.69	0.64		0.68	0.69	0.71	
	CES AND DISPOSITION OF EARNINGS	CALLED AND						
	entage of Total Current Operating Revenue Interest on United States Government securities	15.4	14.6		21.1	14.3	11.1	
	Interest and dividends on other securities	7.0	6.5		9.4	7.9	3.8	
	Interest and discount on loans ¹							
		65.1	65.8	BELINE	56.6	65.8	72.8	
	Service charges on deposit accounts	7.0	7.0	RY	6.9	7.5	6.7	
	Other current operating revenue	5.5	6.6		6.0	4.5	6.1	
14.	Total current operating revenue	100.0	100.0	CATEGORY	100.0	100.0	100.0	100.
15.	(1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	3.5	3.5		4.0	2.6	4.0	
16.		26.6	27.2	ASSET	26.5	26.5	26.8	
	Interest on time and savings deposits	23.5	21.5		25.1	23.9	21.6	
18.	Other current operating expenses	23.0	23.2	TO	22.8	23.2	23.1	
19.	Total current operating expenses	73.1	71.9		74.4	73.6	71.5	
20.	Net current operating earnings	26.9	28.1	LOAN	25.6	26.4	28.5	
21.	Net profits and recoveries (+) or losses (-) ³	- 0.2	- 1.1		+ 1.3	- 0.1	- 1.5	
22.	Net increase (-) or decrease (+) in valuation reserves.	- 3.7	- 4.5	THIS	- 4.1	- 3.4	- 3.7	
23.	Taxes on net income	8.8	9.1	Z	6.9	8.2	9.8	
24.	Net profits	14.7	13.4		15.9	14.7	13.5	
RATES	OF RETURN ON SECURITIES AND LOANS			BANKS				
Retu	rn on Securities			NO I		784		
25.	Interest on United States Government securities	3.09	3.01	Z	3.08	3.07	3.11	
26.	Interest and dividends on other securities	2.82	2.70		2.81	2.81	2.83	
27.	Net profits & recoveries (+) or losses (-) on total securities ⁵	+ 0.24	+ 0.09		+ 0.30	+ 0.17	+ 0.26	
Retu	rn on Loans				100		-	
	Interest and discount on loans ¹	6.10	6.15		5.77	6.14	6.37	
29.	Net losses (-) or recoveries (+) on loans ⁶	- 0.16	- 0.10		- 0.14	- 0.10	- 0.24	
DISTR	IBUTION OF ASSETS			one in				
Perc	entage of Total Assets		mmm.					
	United States Government securities	23.1	22.5		29.4	21.9	18.5	
31.	Other securities	11.3	10.8		14.0	13.0	6.9	
32.	Loans	50.8	50.3		42.1	50.3	59.6	
	Cash assets	12.9	14.5		12.8	13.0	12.8	
34.	Real estate assets	1.4	1.4		1.2	1.3	1.6	
APIT	AL AND DEPOSIT RATIOS							
	Capital accounts to total assets	7.0	7.0		0.77	7.0	7.4	
	Capital accounts to total assets, less United States Government securities and cash assets	7.0	7.0		6.7	7.0	7.4	
		11.1	11.2		11.6	10.8	10.8	
	Capital accounts to total deposits	7.8	7.8		7.3	7.8	8.2	
	Time to total deposits	45.5	43.6		44.2	45.8	46.3	
39.	Interest on time deposits	2.69	2.56		2.66	2.71	2.69	
	AGE BANK IN GROUP—In thousands of dollars							
	Total deposits		179,219		163,078	172,672	215,825	
41	Capital accounts	14,824	13,874		12,720	13,468	17,698	

NOTES TO PAGES 6-11

- * New York City banks include only those banks which have their main office located in Manhattan. One trust company was not included in the computation of average ratios.
 - 1 Includes service charges and other fees on loans.
- ² Excludes banks not reporting this item or reporting negligible amounts.
- 3 Includes recoveries, charge-offs, profits, or losses charged or credited to either undivided profits or valuation reserves.
- 4 Represents the net increase or decrease for the year in valuation reserves against loans and investments; calculated by deducting the balances in Schedule D of the income and dividends report at the end of the preceding year from the balance on hand at the end of the current year.
- 5 Excludes transfers to and from valuation reserves for losses on securities.
- 6 Excludes transfers to and from valuation reserves for losses on loans.
 - a Less than 0.01 per cent.
- b Averages are not shown when fewer than three banks are in a group.

Note: Year-to-year comparisons by size-groups may be affected by mergers and shifts of banks from one size-group to another.